NESTLÉ S.A

PETER BRABECK-LETMATHE CHAIRMAN OF THE BOARD

Vevey, 18 January 2013

Note to the members of the UN Global Compact CEO Water Mandate

Dear colleagues,

Please find herewith enclosed, for your comments and input, a draft paper on water-related targets in the global development framework beyond 2015. I kindly invite you to join an informal consultation on this important topic, a consultation that is not meant to pre-empt positions by more formal structures but rather to provide a set of initial ideas.

In July 2012, UN Secretary-General Ban Ki-moon announced the 27 members of a High-level Panel to advise on the global development framework beyond 2015, the target date for the Millennium Development Goals (MDGs). Two leading industrialists were invited by the UN Secretary General to join this important group, Ms. Betty Maina, Chief Executive of Kenya's Association of Manufacturers, and Mr Paul Polman, CEO of Unilever.

In an effort to reach out to the wider business community, Paul Polman has asked me to act as the water ambassador and help him assemble a broader view from business on the theme.

The following questions will be discussed; they are addressed one after the other in the enclosed paper:

- Were the original MDG targets helpful in focusing the minds of government, business and civil society on the water crisis and its importance within overall social and economic development?
- What still remains to be done before 2015 to complete the job started in 2000?
- On the assumption that you would like the Post 2015 goals to still include a target on water, how would you frame it? What would be the key measures of progress and success?
- What role and responsibility should the private sector play in delivering these goals?
- What would you want governments to do?

I would greatly appreciate any comments you may have on the enclosed paper as well as any additional input on other aspects you consider to be important in providing a response to the above questions, preferably on my personal blog

www.Water-Challenge.com or by e-mail to

herbert.oberhaensli@nestle.com

I look forward to receiving your feedback at your earliest convenience and at the very latest by 15 February 2013.

Thank you in advance for your cooperation

With best regards,

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